



BROADCAST ENGINEERING CONSULTANTS INDIA LIMITED

(A Government of India Enterprise under Ministry of Information & Broadcasting)
(A Mini Ratna Company)

Corporate Office: BECIL Bhawan, C-56/A-17, Sector-62, Noida-201307
Head Office: 14-B, Ring Road, I.P. Estate, New Delhi-110002

File No. Proj./219/2025-Comp No.-5306

Date: 16/02/2026

Expression of Interest for Centralized Empanelment of Back-End Partners/Vendors/Associates for Supply of Digital/ Conventional Educational and Teaching- Learning Material
Name of Vertical Head: Shri Ved Prakash Gupta

EOI NO. BECIL/CENTRALIZED EMPANELMENT/2025/12 DATED: 17/12/2025

Pre Bid Meeting - Query Response

Sr. No.	RFP Clause no.	Clause Reference no.	Points on which Clarification is required	Proposed amendment by the prospective bidder	Reason for amendment by the prospective bidder	Query Raised By	BECIL Response
1	Page No. 41 of 95	Clause (ix) Response to RFQ EOI/RFP	In case the empanelled vendor fails to respond to BECIL's EOI/RFP on 03 successive occasions, BECIL may at its discretion cancel the empanelment of the vendor and forfeit the Empanelment fee and Security Deposit.	It is requested that non-response in cases where the RFQ scope is not relevant to the vendor's empanelled category, or where operational justified or commercial constraints exist, may be excluded from the count of default, and that cancellation may be considered only after prior intimation and opportunity representation	Certain RFQs may not align with a vendor's approved scope or capacity at a given time. A considerate relaxation will promote fair participation, avoid unintended penal action, and encourage sustained and quality engagement of empanelled vendors, while safeguarding BECIL's interests.	M/s Bluecom Technologies India Pvt. Ltd.	As per Eoi

2	As per EOI Pre-Qualification Criteria, Page no. 44 to 55 of 95	The Bidders should have the latest Bank Solvency Certificate from any of the Nationalized Bank for Rs. 50 Lakhs.	Kindly clarify whether Solvency Certificate issued by any Scheduled Bank is acceptable for meeting the solvency criteria.	It is requested to allow submission of Solvency Certificate issued by any Scheduled Bank.	Solvency certificates from Scheduled Banks are widely accepted and will ensure broader participation without diluting eligibility criteria.	M/s Indusfly Technologies Pvt. Ltd.	In the EOI, the term 'Nationalised Bank' shall be read as 'Nationalized/Scheduled Bank'.
3	As per EOI	Mode Submission	Kindly clarify the mode of submission of the EOI. As per our understanding, submission is offline only and not through any online portal. Kindly confirm.	Not Applicable	To avoid ambiguity and ensure submission strictly as per BECIL's requirement	M/s Indusfly Technologies Pvt. Ltd.	Mode of submission is Offline
4	Clause 2.2, Scope of Work Page no. 08 of 95	Eligibility – Experience & Turnover	As per our understanding, bidders complying with any one of the categories stipulated under Clause 2.2 with corresponding experience and turnover shall be considered eligible. Kindly confirm.	Not Applicable	Clarification is requested to ensure correct interpretation of eligibility criteria and avoid inadvertent non-compliance.	M/s Indusfly Technologies Pvt. Ltd.	Bidders complying with any one of the categories (A/B/C/D/E/F) stipulated under Clause 2.2 with corresponding experience and turnover shall be considered eligible.
5	Entire EOI	Applicability	Kindly confirm whether the terms, conditions, and clarifications issued under the present EOI shall be applicable to all other respective EOIs invited by BECIL as on date, such as EOI No. 2025_BECI_823885_1 and 2025_BECI_823550_1, and vice versa	Not Applicable	For clarity on applicability and consistency across ongoing EOIs issued by BECIL.	M/s Indusfly Technologies Pvt. Ltd.	This corrigendum applies to this EOI only.

6			<p>The current project value threshold is disproportionately high for MSME bidders and may unintentionally restrict capable and genuine MSME bidders from participating in the tender process. Reducing the eligibility requirement to completion of three projects of ₹20 Crore each would ensure that quality and experience standards are maintained, while also promoting inclusivity and healthy competition, in line with the Government of India's MSME promotion policies.</p>			<p>M/s WILSON GREEN INDUSTRIES PRIVATE LIMITED</p>	<p>As per EoI</p>
7			<p>Further, with reference to the eligibility criterion stating that "Bidder should be Internationally Certified and having CMMI Level III Certified from CMMI Institute", we respectfully request reconsideration and removal of this condition.</p> <p>The said requirement is restrictive in nature, is not essential for the scope of work under this tender, and significantly limits participation of MSME bidders, despite MSMEs being expressly permitted to participate. Adequate safeguards regarding bidder capability are already ensured through the prescribed turnover,</p>		<p>we humbly request the competent authority to kindly consider the proposed modifications in the interest of transparency, competitiveness, and broader participation, thereby ensuring a fair and inclusive tendering process</p>	<p>M/s WILSON GREEN INDUSTRIES PRIVATE LIMITED</p>	<p>As per EoI</p>

			technical, and experience criteria.				
	2.3 Deliverables, Page 10 of 95	Giving exclusive rights to BECIL for their products/services (in case of OEMs/Distributors/System Integrators)	In this context, we request clarification on the scope and implications of granting such exclusive rights, specifically whether it restricts participation in other tenders or projects during the tender period or thereafter.	NIL		M/s Target Learning Ventures Pvt. Ltd.	This clause does not restricts participation in other tenders or projects during the tender period.

Sd/-
Deputy General Manager